

WHO WE ARE

We are a ship-finance consulting and advisory firm that counsel a broad range of clients on effective finance strategies, design bespoke plans around those finance strategies and assist in the execution of these plans. We draw from a diverse, multidisciplinary background in shipping, corporate finance, capital markets and private equity to formulate our views and then devise actionable strategies with outcome specific probability of success and immediate market relevance. We measure success in real terms, by the results we produce, not just the advice we give.

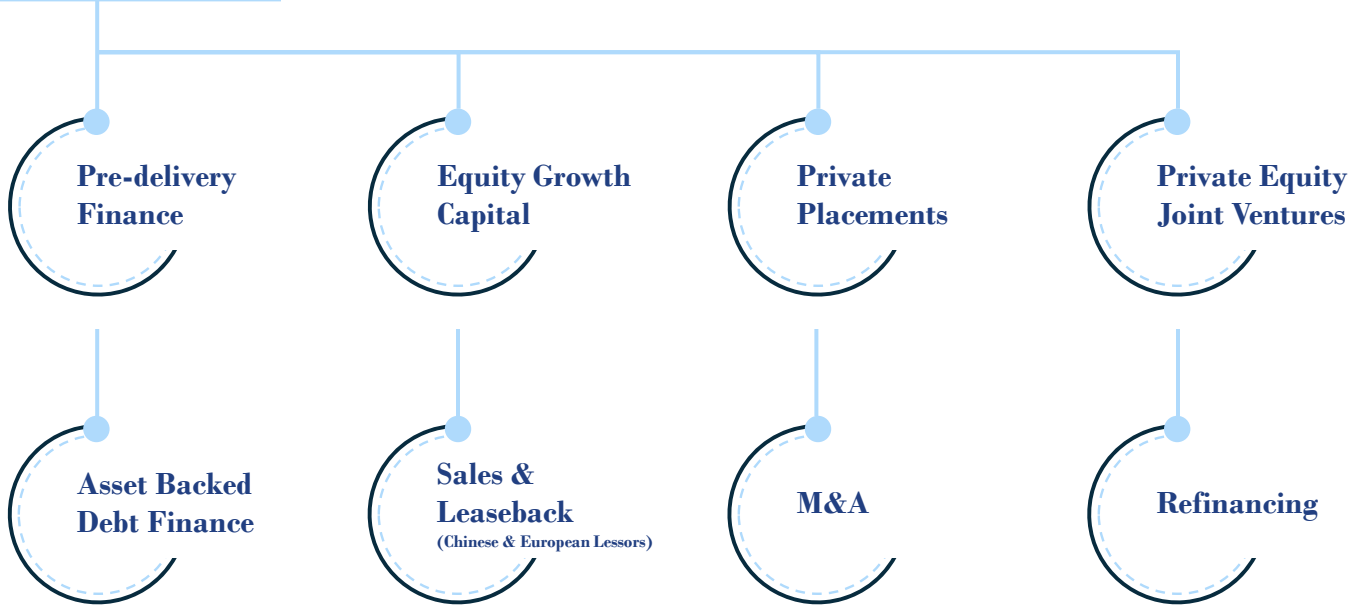
We don't make recommendations and walk away. We stick around until the job is done and deliver on our commitments

WHAT WE DO

We work closely with public and private companies around the world, including ship-owners, charterers, trading companies, lessors and lessees to help identify innovative finance solutions that meet business needs, accelerate growth and drive value. Our experience extends across multiple asset classes inclusive of tankers, containers and dry-bulk carriers. Our client's instructions range from routine asset-backed debt financing of second hand vessels to company fire sales, when everything is on the line and there is a need for decisive, informed and urgent action. We have thus learnt to hit the ground running, be agile and move quickly from analysis to action. Our philosophy is based on partnership. We strive to build valuable relationships and bring outstanding commitment to everything we do.

We are not just in our client's corner. We're in the ring with them, working shoulder to shoulder.

SERVICES



WHY US?

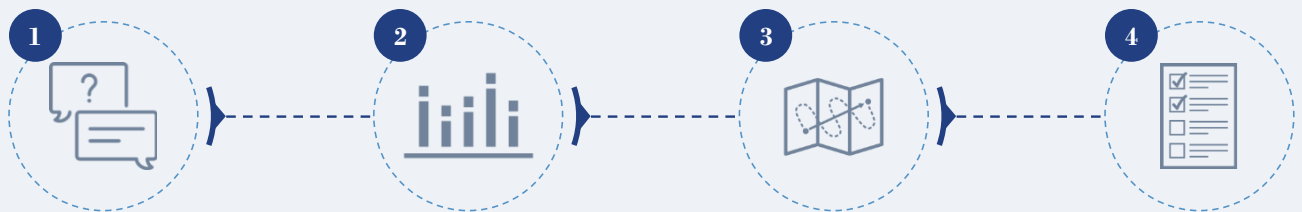
We develop tailor-made, effective and sustainable risk-adjusted finance structures by taking an integrated view of our clients' operations and uniting strategy, business planning and resource allocation. We show clients how to use their balance sheet as a strategic weapon to unlock potential and propel growth. Many other firms operating in the ship-finance space engage simply in the tactical sphere without an understanding of broader client issues hence falling short of evaluating risk and advising on issues effectively.

Clients demand a complete and integrated process with actionable insight and analysis...

At Argetes Capital we provide exactly that.

DIFFERENTIATED ADVISORY PROCESS

We offer a prime service to our clients and approach each situation with vision, passion and optimism. We challenge conventional thinking and bring creative and sustainable solutions to tough issues. We cycle each client brief through our tested four stage advisory process that develops and refines our approach and often results in new industry perspectives and insights.



1 Brief

Immersing ourselves, we work alongside clients to understand their outcomes and critical challenges.

2 Research

We leverage and utilise our intellectual capital and industry expertise to conduct thorough research and identify strengths and operational synergies that can have transformative results.

3 Solution

We devise actionable and sustainable risk-adjusted solutions for clients that lead to growth and profit generation.

4 Execution

We work hand-in-hand with our clients and provide flawless and timely execution.

TEAM



Christopher Georgakis is the Managing Partner at Argetes Capital and leverages over thirty years of shipping and finance experience, seven of which have been dedicated to advising clients on strategic planning, growth capital and private equity joint ventures. He was previously CEO of a two publicly traded shipping companies (NYSE:EXM, AMEX:OKN), he led a US\$2.2 billion M&A shipping transaction in the dry bulk space, raised in excess of US\$ 500 million in equity capital and acted for clients in numerous transactions ranging from start-ups to buy-outs and private equity joint ventures. Christopher maintains extensive and close relationships in the shipping community and is responsible for deal origination and execution.



Marios Theofanopoulos is an associate with Argetes Capital and carries over 15 years of investment valuation and corporate finance experience. He has served as CFO of a Greek shipping group with a wide range of responsibilities spanning treasury and banking, portfolio management and investment valuation. He has also extensive advisory experience with a leading office in Greece providing corporate finance advisory work in mergers and acquisitions, capital structure considerations, buybacks / dividends, fairness opinions, restructurings as well as research focused on public companies and industry statistics. He holds an MSc in Finance and Investment from the University of Durham, UK, and a BSc in Economics from the University of Macedonia, Greece. Marios is a CFA Charterholder.

NOTABLE EXPERIENCE



Undisclosed Amount
Sale of Tanker Company

Advisory



US\$44,000,000
Sale & Leaseback

Advisory



US\$38,000,000
Sale & Leaseback

Advisory



US\$52,000,000
Sale & Leaseback

Advisory



US\$125,000,000
Convertible Senior Notes

Advisory



US\$150,000,000
Initial Public Offering

Advisory



US\$147,500,000
Follow on Offering

Advisory

ARGETES CAPITAL PARTNERS

Managing Partner

Christopher J Georgakis

Directors

Andreas Georgakis
Theodoros Louka

Auditors

GAC Auditors Ltd
Licenced by the Institute of Certified Public Accounts of Cyprus

Bankers

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International Business Unit, Larnaca, Cyprus

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